Hewlett Packard Enterprise

HPE GREENLAKE CHANGE ORDER FORM

About this Change Order Form

Seller:

The **Hewlett Packard Enterprise local entity** that accepted this Change Order Form.

Purchaser:

Customer receiving HPE Services: County of Washoe entity that accepted this Change Order Form.

Change Order Type: Growth
Route to Market: Direct

Original Agreement:

- **SOW_9/22/2023_OPE-0015544864_US3-FC296**
- **CO2_12/10/2024_OPE-0018154734 _US3-FC296**

The Original Agreement governs this Change Order Form. Unless otherwise amended herein, all terms and conditions from the original Agreement apply.

Unless executed by both parties, including in accordance with Section 2, this Change Order Form and its prices will expire 30 days from the date of issue.

1. CHANGE ORDER DETAILS

- **Change Order No.:** CO3
- **Change order prepared by:** Vargas, Joseline - Consumption Services Specialist - HPE
- **SFDC Change Order ID:** OPE-0020078866
- **Issue Date:** 8/4/2025
- **Scope of the change requested:** Growth within DL360 and dHCI Compute – Prod and DR site

- The Customer has requested (6) additional servers to be deployed: (4) servers to the Main Site in Reno, and (2) for the DR Site in San Jose, under the existing Greenlake Contract account.
- This change order is for a 60-month term and is non-coterminous.

2. ORDERING

If applicable, Purchaser agrees to promptly provide an updated or new purchase order with sufficient funds to cover estimated service fees during the next year. If a Purchase Order is issued, it must reference the following HPE service-specific information:

- OPE ID: OPE-0020078866
- Address: same as Original Agreement

If Purchaser does not issue purchase orders as a matter of business practice, Purchaser represents and warrants that:

- Its signing of the completed Change Order Form authorizes HPE to begin to provide the requested services.
- Purchaser will pay for the Services without the necessity of a purchase order, and
- Purchaser will not contest payment for the provision of Services because no purchase order was issued.

3. System Details

3.1 Delivery details

Customer name	County of Washoe
Delivery site Name 1	Prod main Site
Delivery address 1	1001 E. Ninth St., Reno, NV 89512
Delivery site Name 2	DR Colo Site
Delivery address 2	Silicon Valley IBX® Data Center 1735 Lundy Ave. San Jose, CA 95131
Customer contact name	Quinn Korbulic
Customer contact phone	775.328.2348
Customer contact email	qkorbulic@washoecounty.gov
Estimated service delivery start date	20 business days after signature and valid purchase order
Term for each System deployed under this Change Order Form	60-month, Non-Coterminous

4. PRICING

Billing Tier	UoM	Capacity	Current	Additional capacity	New Capacity
DL360s	Compute Unit	Requested	2,611	3,482	6,093
		Reserved (80%)	2,089	2,786	4,874
		Variable (20%)	522	696	1,219
dHCI Compute	Compute Unit	Requested	2,918	1,946	4,864
		Reserved (80%)	2,334	1,557	3,891
		Variable (20%)	584	389	973

- For the DL360 tier **(Main site)**, the price per CU moves from Band 1 to Band 3.
- For the dHCI tier **(Colocation Site)**, the price per CU moves from Band 1 to Band 2.

Billing Tier	UoM		Band 1	Band 2	Band 3	Band 4
DL360s	Compute Unit	Capacity	2088.80 - 3,480	3,481 - 4,350	4,351 - 5,221	5,222
		Unit Price	$1.65	$1.51	$1.37	$1.22
dHCI Compute	Compute Unit	Capacity	2,334.4 - 3,890	3,891 - 4,863	4,864 - 5,835	5,836
		Unit Price	$1.15	$1.10	$1.06	$1.02

- As a result of the increased minimum monthly invoice, additional funds will need to be added to the existing PO, For tier DL360 include $38,766.36 funds to the exiting PO of SOW, and for dHCI include $19,152 funds to the exiting PO of CO2 for 12 months.
- For the avoidance of doubt, “Committed Capacity” equals “Reserved Capacity”, which is the capacity HPE will initially invoice the Customer each month.

5. SIGNATURES

Hewlett Packard Enterprise Company US	Purchaser
Authorized signature:	Authorized signature:
______________________	______________________
Print name:	Print name:
______________________	______________________
Title:	Title:
______________________	______________________
Date:	Date:
______________________	______________________